Postal Regulatory Commission Submitted 3/21/2018 2:25:43 PM Filing ID: 104307 Accepted 3/21/2018

# BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

STATUTORY REVIEW OF THE SYSTEM FOR REGULATING RATES AND CLASSES FOR MARKET DOMINANT PRODUCTS

Docket No. RM2017-3

# MOTION OF THE NATIONAL POSTAL POLICY COUNCIL, THE MAJOR MAILERS ASSOCIATION, AND THE NATIONAL ASSOCIATION OF PRESORT MAILERS FOR ACCESS TO NONPUBLIC DOCUMENT

(March 21, 2018)

The National Postal Policy Council ("NPPC"), the Major Mailers

Association ("MMA"), and the National Association of Presort Mailers ("NAPM"),
collectively, the "First-Class Business Mailers," hereby respectfully request,
pursuant to 39 C.F.R. §§ 3001.21 and 3007.40, access to the further nonpublic
materials – filed on March 16, 2018 — related to the nonpublic version of
Appendix A to the Postal Service's March 1 Comments in this docket.

The Postal Service has authorized us to state that it does not object to this motion.

In Order No. 4433, the Commission granted a motion by the First-Class Business Mailers for access to the nonpublic version of Appendix A to the Postal Service's comments filed on March 1, 2018, in RM2017-3. On March 15, in response to a motion by ANM *et al.*, the Postal Service stated that it was filing certain additional material related to the nonpublic Appendix A. It filed that the March 16 documents "identify the data and the quantitative assumptions underlying the financial forecasts reflected in Appendix A."

2

The Postal Service further stated that it "is amenable to having the Commission make that information available under protective condition to those party representatives to whom the Commission has already granted access to the non-public version of Appendix A."

The Postal Service uses Appendix A to support its claim that it needs to raise rates by more than would be allowed under either the current system of regulation under 39 U.S.C. §3622 or under the proposed alternative system set forth in Order No. 4258. *Initial Comments of the USPS in Response to Order No. 4258* (March 1, 2018). Its alleged need for above-CPI rate increases for market dominant mail is a central issue in this proceeding. The March 16 materials should help understand the data and assumptions underlying Appendix A.

Accordingly, the undersigned parties request that the Commission authorize the following three individuals to review the nonpublic versions of the materials filed by the Postal Service on March 16 relating to Appendix A:

Lawrence G. Buc, President, SLS Consulting, Inc.

Stuart Elliot, Vice President, SLS Consulting, Inc.

William B. Baker, Partner, Potomac Law Group, PLLC

These three proposed reviewing representatives satisfy the restrictions on access requested by the Postal Service in section (6) of its March 20, 2017 application for nonpublic treatment of an earlier version of the appendix. None of these individuals are "involved in competitive decision-making in the market for parcel and expedited services." None are involved in representing postal labor organizations or other suppliers to the Postal Service. Attached are executed

declarations by the four individuals committing to their compliance with the terms of the protective conditions previously established by the Commission to limit the disclosure and use of the sealed material.

For the foregoing reasons, the First-Class Business Mailers respectfully request access to the nonpublic materials described herein.

## Respectfully submitted,

Mury Salls President Major Mailers Association 11448 Chateaubriand Avenue Orlando, FL 32836-8825

Robert Galaher
Executive Director and CEO
NATIONAL ASSOCIATION OF PRESORT
MAILERS
PO Box 3552
Annapolis, MD 21403-3552
(877) 620-6276

By: /s/ William B. Baker
William B. Baker
Ayesha N. Khan
POTOMAC LAW GROUP, PLLC
1300 Pennsylvania Avenue, N.W.
Suite 700
Washington, D.C. 20004
(571) 317-1922
wbaker@potomaclaw.com

Arthur B. Sackler
Executive Director
NATIONAL POSTAL POLICY COUNCIL
1150 Connecticut Avenue, N.W.
Suite 900
Washington D.C. 20036
(202) 955-0097

#### Statement of Compliance with Protective Conditions

This Statement of Compliance concerns the nonpublic versions of documents filed on March 16, 2018, related to Appendix A to the March 1, 2018 comments of the United States documents filed on March 16, 2018, related to Appendix A to the comments filed by the United States Postal Service ("USPS" or "Postal Service") on March 1, 2018, in Commission Docket No. RM2017-3. The Postal Service has requested confidential treatment of the materials (hereinafter "these Materials").

The following protective conditions limit access to these Materials. Each person seeking to obtain access to these Materials must agree to comply with these conditions, complete the attached certifications, and provide the completed certifications to the Commission and counsel for the Postal Service.

- 1. Access to these Materials is limited to a person as defined in rule 5(f), 39 CFR 3001.5(f), or an individual employed by such person, or acting as agent, consultant, contractor, affiliated person, or other representative of such person for purposes related to the matters identified as Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products. However, no person involved in competitive decision-making for any entity that might gain competitive advantage from use of this information shall be granted access to these Materials. "Involved in competitive decision-making" includes consulting on marketing or advertising strategies, pricing, product research and development, product design, or the competitive structuring and composition of bids, offers or proposals. It does not include rendering legal advice or performing other services that are not directly in furtherance of activities in competition with a person or entity having a proprietary interest in the protected material.
- 2. No person granted access to these Materials is permitted to disseminate them in whole or in part to any person not authorized to obtain access under these conditions.
- 3. Immediately after access has terminated under rule 39 C.F.R. §§ 3007.41 or 3007.51, a person (and any individual working on behalf of that person) who has obtained a copy of these Materials shall certify to the Commission:
  - (a) That the copy was maintained in accordance with these conditions (or others established by the Commission); and
  - (b) That the copy (and any duplicates) either have been destroyed or returned to the Commission.

- 4. The duties of each person obtaining access to these Materials shall apply to Material disclosed or duplicated in writing, orally, electronically, or otherwise, by any means, format, or medium. These duties shall apply to the disclosure of excerpts from or parts of the document, as well as to the entire document.
- 5. All persons who obtain access to these Materials are required to protect the document by using the same degree of care, but no less than a reasonable degree of care, to prevent the unauthorized disclosure of the document as those persons, in the ordinary course of business, would be expected to use to protect their own proprietary material or trade secrets and other internal, confidential, commercially sensitive, and privileged information.
- 6. These conditions shall apply to any revised, amended, or supplemental versions of these Materials provided in the matters identified as Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products.
- 7. The duty of nondisclosure of each person obtaining access to these Materials is continuing, terminable only by specific order of the Commission, or as specified in paragraphs 9 and 10, below.
- 8. Each person granted access to these Materials consents to these or such other conditions as the Commission may approve.
- 9. Any written materials that quote or contain Materials protected under these protective conditions are also covered by the same protective conditions and certification requirements, and shall be filed with the Commission only under seal. Documents submitted to the Commission as confidential shall remain sealed while in the Secretary's office or such other place as the Commission may designate so long as they retain their status as stamped confidential documents.
- 10. If a court or other administrative agency subpoenas or orders production of confidential information which a person has obtained under the terms of this protective order, the target of the subpoena or order shall promptly (within 2 business days) notify the Postal Service of the pendency of the subpoena or order to allow it time to object to that production or seek a protective order.

## CERTIFICATION

The undersigned represents that:

Access to the nonpublic versions of documents filed on March 16, 2018, related to Appendix A to the March 1, 2018 comments of the United States Postal Service in Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products, has been authorized by the Commission.

The cover or label of the copy obtained is marked with my name. I agree to use the information only for purposes of analyzing matters at issue in the matter identified as Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products. I certify that I have read and understand the above protective conditions and am eligible to receive access to materials under paragraph 1 of the protective conditions. I further agree to comply with all protective conditions and will maintain these Materials in strict confidence in accordance with all of the protective conditions set out above.

Signature:

Name: Lawrence G. Buc

Firm: SLS Consulting, Inc.

Title: President

Representing: The National Postal Policy Council, the Major Mailers Association, and the National Association of Presort Mailers

March 20, 2018

## **CERTIFICATION**

The undersigned represents that:

Access to the nonpublic versions of documents filed on March 16, 2018, related to Appendix A to the March 1, 2018 comments of the United States Postal Service in Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products, has been authorized by the Commission.

The cover or label of the copy obtained is marked with my name. I agree to use the information only for purposes of analyzing matters at issue in the matter identified as Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products. I certify that I have read and understand the above protective conditions and am eligible to receive access to materials under paragraph 1 of the protective conditions. I further agree to comply with all protective conditions and will maintain these Materials in strict confidence in accordance with all of the protective conditions set out above.

Signature:

Name: Stuart Elliott

Firm: SLS Consulting, Inc.

Xt1 U. Ellist

Title: Vice President

Representing: The National Postal Policy Council, the Major Mailers Association, and the National Association of Presort Mailers

March 20, 2018

### CERTIFICATION

The undersigned represents that:

Access to the nonpublic versions of documents filed on March 16, 2018, related to Appendix A to the March 1, 2018 comments of the United States Postal Service in Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products, has been authorized by the Commission.

The cover or label of the copy obtained is marked with my name. I agree to use the information only for purposes of analyzing matters at issue in the matter identified as Docket No. RM2017-3, Statutory Review of the System for Regulating Rates and Classes for Market Dominant Products. I certify that I have read and understand the above protective conditions and am eligible to receive access to materials under paragraph 1 of the protective conditions. I further agree to comply with all protective conditions and will maintain these Materials in strict confidence in accordance with all of the protective conditions set out above.

Signature:

Name: William B. Baker

Firm: Potomac Law Group, PLLC

Title: Partner

Representing: The National Postal Policy Council, the Major Mailers Association,

and the National Association of Presort Mailers

March 20, 2018